



Your best choice in machinery and technology!



Nour best choice in machinery and technology!



#### **About us**

We are a consulting and service oriented enterprise, specialized in the technology trade, especially in the construction and mining area, but also in the energy and industrial packing sector. We are advertising our clients in the best possibilities to resolve the technical and technological solutions for their individual problematic.

We are specialized in the trade with second hand equipment, equipment in good and very good conditions. There are many machines discarded by their owners by different reasons which are still in good and very good conditions. One group of our employees are supervising the market of used equipment and analyzing the equipment. If the equipment is in good conditions we are incorporating in our machinery stock you can see here in this web site.

#### **Professional competence**

Our interdisciplinary approach ensures a high quality service, using methodologically based analysis tools, economic and legal foundations. We are developing branch specific solutions for our customers under the highest quality standards.

# **Employee engagement**

In order to achieve for you an optimal level of our services, we rely on the expertise of our staff, which were have selected based on strict evaluation of their performance. Thereby also their social skills and awareness is an essential criterion.



Nour best choice in machinery and technology



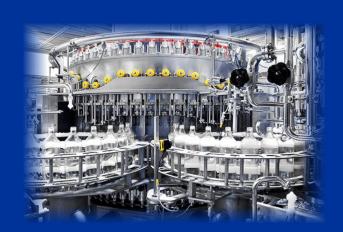
#### Fields of activities

Our activities are focused in consulting, the selection of equipment and the support in the procurement and installation of the same equipment in the international market. We are specialized in the following market segments and areas, considering the actual demand of special equipment.

# **Packing technology**

Special machinery for:

- Plastic packing's of all types and geometrical designs,
- Bottling plants for all materials and types of bottles,
- Dry material in all packing materials, paper, carton and combined materials.



# **Construction material plants**

- Asphalt Plant
- Jaw, Cone, and Impact Crusher
- Screenings
- Mobile Equipment
- Concrete Plants
- Selling spare parts for road paving machines



# **Energy - Conventional & Alternative**

Consulting, sales and installation of energy equipment:

- Second hand conventional energy plants (Gas, oil and hydro)
- Equipment for new renewable energy and advanced technologies first installation (Photovoltaic, solar thermal, etc.)





# Nour best choice in machinery and technology!



#### References

# Case 1 - Search a plant for an customer

Selling an used Asphalt-Plant - located before in Albacete - Spain to Nigeria in August 2013

- For the client were located any similar plants as ordered and offered by photo and description
- The client visited several of the offered plants, coordinated and attended by our staff
- After the internal decision for the Albacete plant we have supported actively the negotiations and contract procedures
- We have organized the visa emission for the Nigerian leading engineer which should supervise the disassembly of the plant in Albacete
- We have organized the team for the disassembly and supervised with the Nigerian engineer the work
- We have organized the transport of the plant parts from:
  - Albacete to the port of Castellón by truck
  - Castellón (Spain) Lagos (Nigeria)
    by ship
- Our tasks were finished with the support for the export and customs documentation









Nour best choice in machinery and technology



# Case 2 - Search a buyer for a plant - ordered by the owner

#### Selling a complete crushing plant - September 2013

- The owner gives the order to sell the complete plant – we should search for an buyer
- Our staff visits in the same week the plant generating the documentation, technical data and photos of the plant equipment
- Preparation of the plant exposé with the corresponding technological data and photos, documenting the actual status in format PDF
- Publication of the documentation on visible places in our web page - as example on the starting page as special offer
- Inclusion of the offer in our bimonthly Newsletter or in a special newsletter with a distribution of nearly 7000 registered persons or enterprises
- Definition of a potential buyer group by price and financial standing from the prospective buyers which was invited to visit the plant to define the final price and conditions of a contact
- Selection of the buyer and preparation of the contract by our staff was the last activity in this case.

# All the activities were realized in one wouth!

 We are able to offer our services in dismantling the plant and organize the transport, if the buyer is interested.













# Ten good reasons to go with MaquiyTec

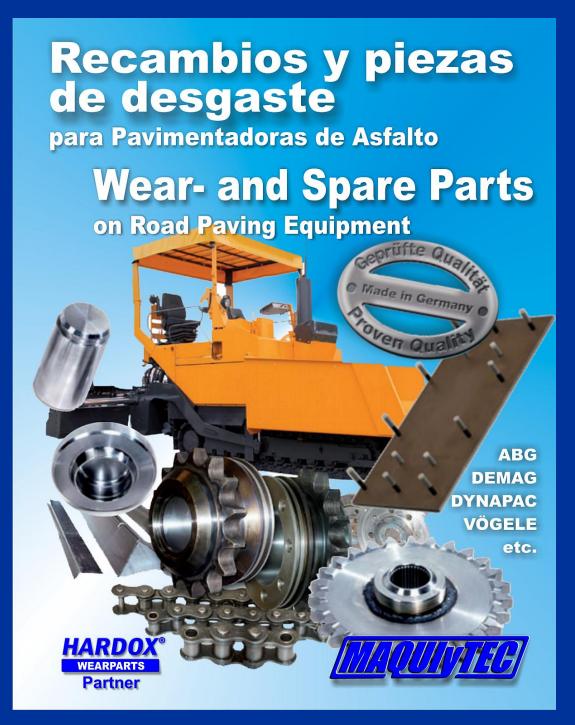
- 1. We are experts in used machinery trade with an experience of more than 20 years in the activity.
- 2. We are with own permanent staff and offices working in Peru, Spain and Germany.
- 3. We have associated agencies in many other countries, giving so the guarantee for an optimal service to our clients.
- 4. We are working very fast and with high quality from the order to the first inspection in place we have usually only 1 week, two days later the offer is published on our web site.
- 5. Our web site is relatively new, but visited very well usually we have daily any 150 specialized visitors
- 6. We are distributing our offers also in bi-monthly Newsletters to nearly 7000 specialized enterprises and dealer, additionally we are occasionally emitting special Newsletter with special offers.
- 7. Our internal information flow is highly automated and organized in efficient manner, avoiding so internal delays in benefit of our clients.
- 8. We are organizing inspection trips to interesting plants in efficient manner.
- 9. We are able to organize the dismounting staff and the transport, by street, railway or ship if the client likes to have these services.
- 10. We are working according German standards, exactingness and seriousness we are Germans.

www.maguiy/tee.com



Nour best choice in machinery and technology





#### MaquiyTec

Ave. Túpac Amaru Trujillo – Perú RUC: 101 807 402 40

Teléfono: ++51 986 676 616

++34 666 488 848

++49 173 386 0703

Internet: M info@maquiytec.com

Your assigned contact person is: